



a GDS Company

Value creation  
through advanced technologies

## GDS Group at a glance

### Profile

- Main BU of GDS Group (Displays, Printers, EMS, Kiosks, Photovoltaic)
- Global presence: Europe, Americas & Asia
- Net sales 2015: \$100M
- \$ 6M Investment in R&D and Process in 2015

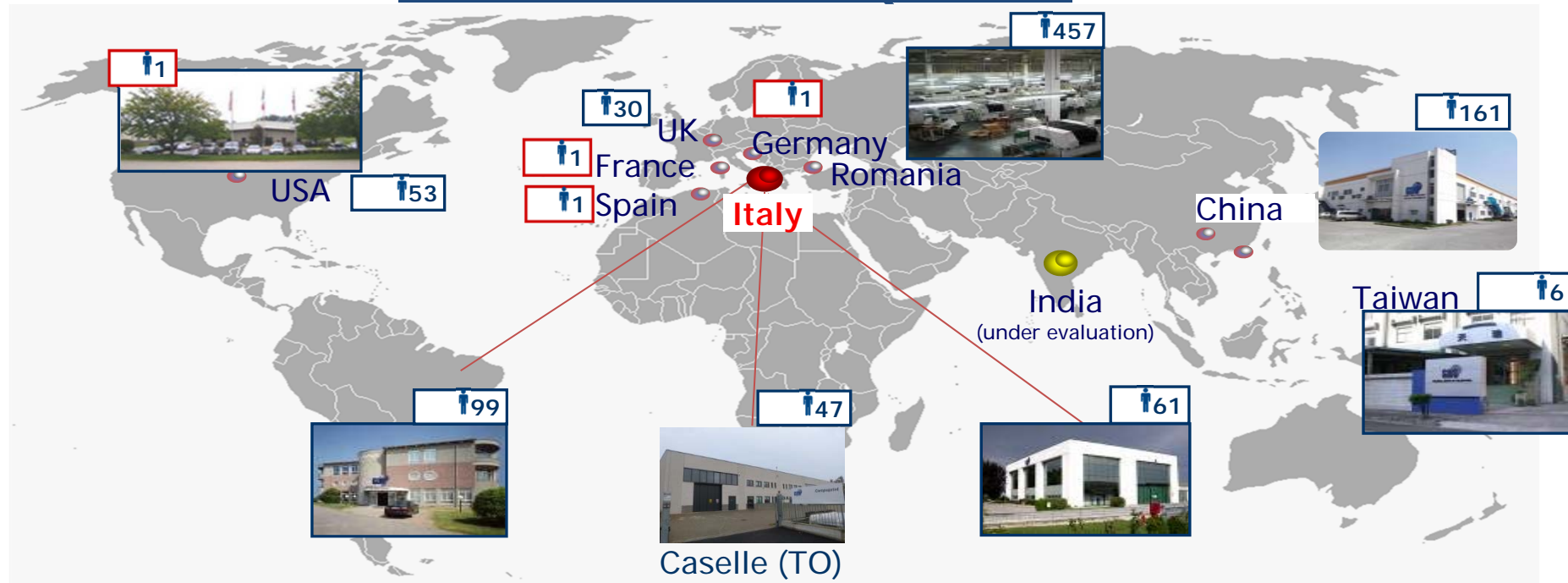
### Customer-oriented

- Partnership culture
- Flexible structure and team approach
- Entrepreneurially driven
- Committed & dedicated team

### Core Business

- Sunlight readable outdoor small to large displays
- Professional printers
- HW+SW Self service Kiosks
- Electronic manufacturing

# Global footprint



|  |                       |
|--|-----------------------|
|  | Production facilities |
|  | Sales offices         |

Cornedo (VI)

- HEADQUARTERS

-

Motta di  
Livenza (TV)

# GDS Sites



Cornedo (VI)  
Italy  
Headquarters



Taiwan



Motta di Livenza (TV)  
Italy



USA

# GDS Sites

(Displays, EMS, MMS, Kiosks, Printers manufacturing)



GDS Romania



GDS China



Compuprint  
Caselle (TO) - Italy





# *Compuprint*

● ● ● ● PRINTING AND SCANNING SOLUTIONS

Value creation  
through advanced technologies

# Compuprint: the “Printer Story”

**Compuprint**  
PRINTING AND SCANNING SOLUTIONS

1974 Honeywell Sys.

**Honeywell**

Printer Brand **Compuprint**

Worldwide  
Information  
Systems

1988 Group Bull

**Compuprint**



Printer Company

**Bull**

2000 Finmek Sistemi Group

Finmek Automation

CPG Int'l



**Compuprint**

2007 **GDS Group**

Finmek Automation

+

CPG Int'l

=

**SFERAL WWT srl**

Compuprint HQ - Caselle (Torino)



GDS HQ  
Vicenza

Starting from 2010 renamed in:

**Compuprint srl**



## Caselle (Italy): Compuprint HQ and Operation Center



- HQ
- G&A
- Sales
- Marketing
- R&D
- Quality Assurance
- Purchasing & Procurement
- Workshop & Repair Center
- Logistic
- Customer Service

### Technology

- Electro Mechanical
- Digital Hardware Design
- Analog Hardware Design
- Firmware Design
- Connectivity & Protocols
- Management software
- Design for Manufacturing
- QA & Certifications

### Printers/Scanners:

- Serial Impact
- Transactional
- Thermal
- Scanner
- OEM models





# GDS China – Su-Zhou, Jiangsu

Located adjacent to Shanghai Municipality



**100,000 units/year Production capacity**

**2 SMT Lines**

**3 AOI Inspection Lines**

**1 Sealing Machines**

**2 Systems for in-circuit test**

**Certifications ISO 14001**

**GDS Compuprint China  
Printers production**

The Compuprint printers are completely produced (*including* the print-heads) in GDS China factory in order to improve the Compuprint competitiveness in the market.

## Compuprint: Global Distribution Channel



# Compuprint Offer

**Compuprint**  
PRINTING AND SCANNING SOLUTIONS



Serial Impact Printers

**Industry**



Compuprint  
2000



Compuprint  
3000



Compuprint  
9000



Compuprint  
10000



Compuprint  
4247



Transactional Scanners/Printers

**Banking**  
**Post Office**



Compuprint  
SP40 Plus



Compuprint  
TSP40 Plus



Compuprint  
SPK40 Plus



Thermal Printers

**Labelling**  
**Healthcare**  
**Logistic**



Compuprint  
6114/6214



Compuprint  
6214



Compuprint  
6414 Plus



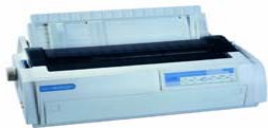
Compuprint  
6416



# Serial Printers: performances



**Compuprint 2056/2056N**                      400cps - 24pin – 80 columns – 1+5 copies  
1 tractor – single sheet  
Parallel, Serial, USB, LAN Interfaces



**Compuprint 3056/3056N**                      500cps - 24pin – 136 columns – 1+5 copies  
1+1 tractor – single sheet  
Parallel, Serial, USB, LAN Interfaces



**Compuprint 9050**                              600cps - 24 pin – 136 columns – 1+7 copies  
**Compuprint 9065**                              720cps - 24 pin – 136 columns – 1+7 copies  
**Compuprint 9080**                              900cps - 24pin – 136 columns – 1+7 copies  
**Compuprint 9300**                              1300cps -18pin – 136 columns – 1+7copies  
1+1 front tractor  
Parallel, Serial, USB, LAN Interfaces



**Compuprint 10300**                              1300cps - 24 pin – 136 columns – 1+7 copies  
1+1 front tractor  
Parallel, Serial, USB, LAN Interfaces



# Compuprint 4247 Serial Matrix PRINTING AND SCANNING SOLUTIONS

Exceptional print quality to meet  
your demand document printing requirements

## 4247-L03



720 CPS - 610 Pages/hour  
(@10dpi)  
24 pin print head

## 4247-X03



800 CPS - 660 Pages/hour  
(@10dpi)  
18 pin print head

## 4247-Z03



1,100CPS - 864 Pages/hour  
(@10dpi)  
18 pin print head

IDENTICAL to the former IBM/RICOH/Infoprint 4247 printers  
100% original IPDS over LAN protocol



# Transactional printers : SP40 Plus

**Compuprint**  
PRINTING AND SCANNING SOLUTIONS



## Specialized Printers for Front Desk Applications

The most advanced solutions for:

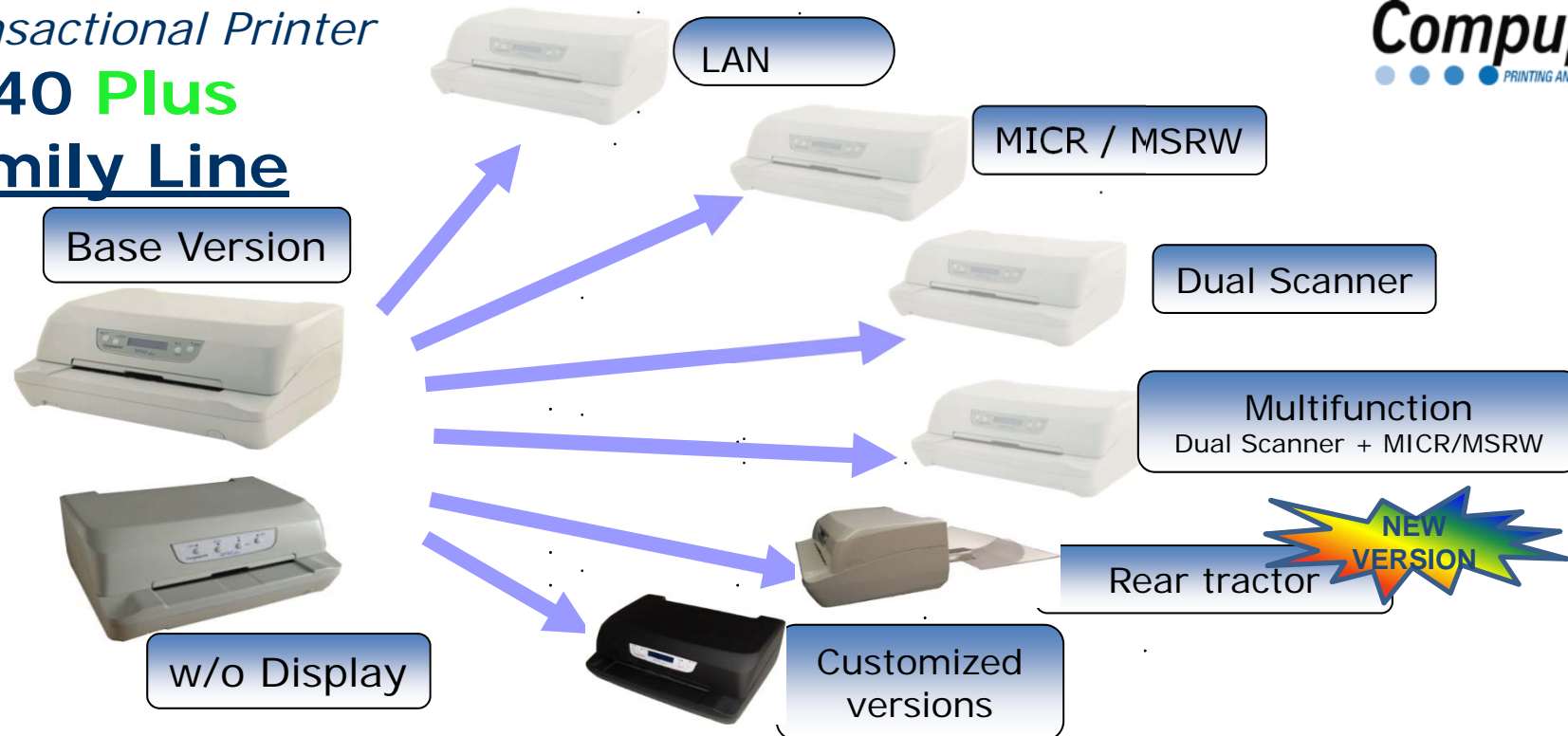
- Banks
- Post Offices
- Ticketing
- Reception
- Healthcare
- Insurance
- Public Adm.
- .....



- Car documents
- Cheques
- Car license
- Postal books
- Tickets
- Shipping documents
- Passports
- Saving books
- Bank statement
- Invoices
- Bills
- Receipts
- Voucher



*Transactional Printer*  
**SP40 Plus**  
**Family Line**



**“State of the art” and powerful platform  
for any kind of banking and financial application**

*Transactional Scanner Printer*  
**TSP40 Plus**  
**Family Line**



ALL-IN-ONE  
base version

ALL- IN-ONE  
with CHIP card and MSR

ALL- IN-ONE  
with CHIP card and MSR,  
Hard Disk, dual USB & UV

**Transactional Scanner Printer**  
**"The FIRST truly ALL-IN-ONE front-office device"**



**NEW**  
**TSP40**  
**Plus**

# ONE DEVICE FOR ALL BANKING SOLUTIONS

**Compuprint**  
PRINTING AND SCANNING SOLUTIONS



© GDS Confidential



# SPK40Plus Family Line



**Compuprint**  
PRINTING AND SCANNING SOLUTIONS



**MINI KIOSK  
DESKTOP MODEL  
PASSBOOK UPDATING**



**MINI KIOSK  
FLOOR STANDING MODEL  
PASSBOOK UPDATING**



**15,6" DISPLAY KIOSK  
FLOOR STANDING MODEL  
PASSBOOK UPDATING**



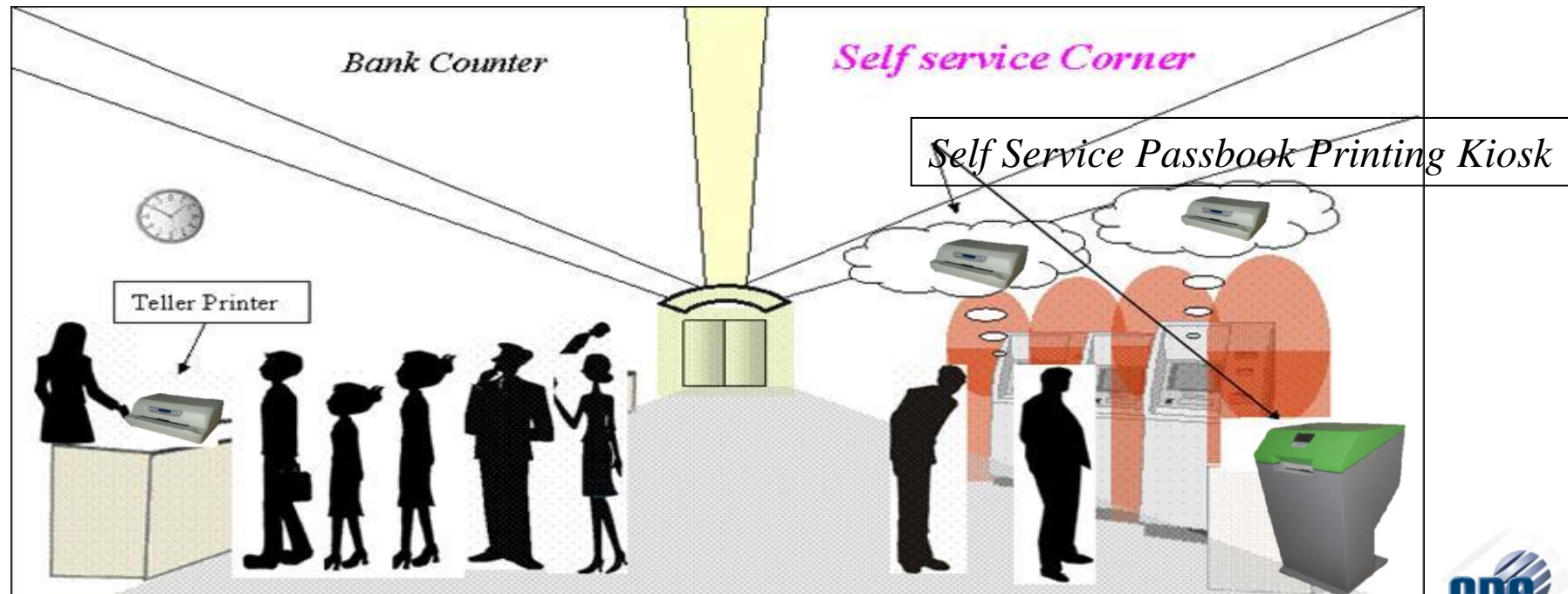
**15,6" DISPLAY MULTIFUNCTION KIOSK  
PASSBOOK UPDATING AND CHEQUE DEPOSIT**

**Self Service Passbook Updating and cheque deposit Kiosks  
"Compuprint SPK40Plus"**

# Compuprint SPK40Plus

## Self Service Passbook Printing Kiosk

### Efficiency in the banking branch





# Compuprint SPK40Plus

## Self Service Passbook Printing Kiosk



### Cost Saving advantages vs Auto Turn-Page Passbook Kiosk

#### Time saving:

Efficiency in the banking branch reducing queues and customers waiting time, more personnel productivity

#### Passbook cost saving:

Standard passbooks can be used instead of expensive "quality" passbook used with Auto Turn Page Passbook kiosk (**Millions of US\$ saving per year**)

#### Costs saving:

- 50% cost reduction compared to Auto Turn Page Passbook Kiosk
- Low cost of maintenance, cost per page and energy consumption
- High reliability due to simple passbook printing mechanism (less passbook jams and waste of passbook pages/stationery)



The Ideal Solution for  
Volume Labelling



Ideal in the :

- Industries
- Logistics
- Transports
- Healthcare
- Ticketing

- Print Speed: from 4 to 10 ips
- Print Width: from 2" to 6"
- Resolution: 203-300dpi
- Print method : Thermal Transfer / Direct Thermal

# Thermal Printers

**Compuprint**  
PRINTING AND SCANNING SOLUTIONS



**Compuprint**  
6110



**Compuprint**  
6210



**Compuprint**  
6214



**Compuprint**  
6414 Plus



**Compuprint**  
6416

**Portable**



# Genuine Consumables



**Compuprint consumables produces the best result from our printers.** The use of compatible consumables could significantly reduce print quality and the possibility of abrasive inks can shorten the life of the printer and may effect the warranty. Compuprint provides original consumables for its printers to ensure an excellent printing quality, indelibility and longest printer life. The genuine consumables are manufactured under Compuprint specifications and the quality has been checked and controlled from raw materials (**toxic free**) to customer's door. Like the printers, also the original consumables comply with the strict ISO 9001 quality standard (Health Care rules too). Original Compuprint ribbons are recognizable by the Compuprint hologram applied on the consumable body.

# COMPUPRINT : SUCCESS STORIES

## SP40/SP40Plus References

**Compuprint**  
PRINTING AND SCANNING SOLUTIONS



Greek Post



U.K. Financial Institution



Major bank in Italy



Government Saving Bank of Thailand



Al Rajhi Bank – one of the major bank in Middle East



Bank in Italy



more than 300.000 SP40/SP40Plus installed world wide





## SP40/SP40Plus references in Indonesia

**Compuprint**  
PRINTING AND SCANNING SOLUTIONS



BANK ROYAL INDONESIA



## SIDM Success – Long Story with IBM/RICOH

**STARTED IN THE 1994**  
(first contract )



more 100,000 UNITS SOLD

OPTIONS,  
CONSUMABLES, SPARES

**REINFORCED IN THE 2001**



**CONSOLIDATED IN 2007**  
(signed contract with IPS and IBM)



**CONFIRMED FOR THE NEXT YEARS**



**RICOH**  
InfoPrint Solutions





The perfect mix of people  
and ideas for a successful  
growth and profitability

*THANK YOU!*